

Bruce Garrott

From: Philip Emanuel <usnr1625@yahoo.com>
Sent: Saturday, August 3, 2019 11:48 AM
To: Bruce Garrott
Subject: Re: Cool Jersey
Attachments: Jersey Designs.pdf; Size Chart Mens Womens.pdf; Order Letter Spring 2019.doc

Follow Up Flag: Follow up
Flag Status: Flagged

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Bruce,
I work with a company local to northern Virginia called 83 Sportswear. I am attaching the sizing chart, design, and the informational letter I sent out in January of this year. The only potential changes will be in pricing. My goal is to place an order of no less than 25 jerseys so I can keep costs down. Although I usually do not maintain a stock of jerseys on hand, I happen to have one (1) Men's XL Short Sleeve Club-Fit available if that works for you.
Fraternally,
Phil

On Friday, August 2, 2019, 02:11:54 PM EDT, Bruce Garrott <BGarrott@coastalone.com> wrote:

Ok, thanks. Give me some lead time and I will try to generate some additional sales via my alumni friends.

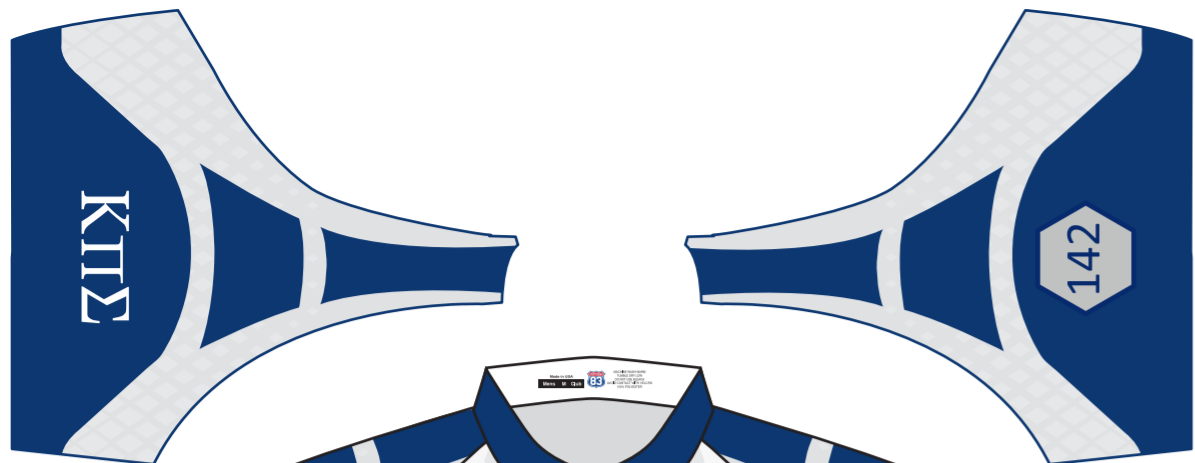
Do you purchase from Primal?

Sincerely,

Bruce Garrott
O: 407.244.3940
C: 321.229.2533



From: Phil Emanuel <usnr1625@yahoo.com>
Sent: Friday, August 2, 2019 2:00 PM
To: Bruce Garrott <BGarrott@coastalone.com>



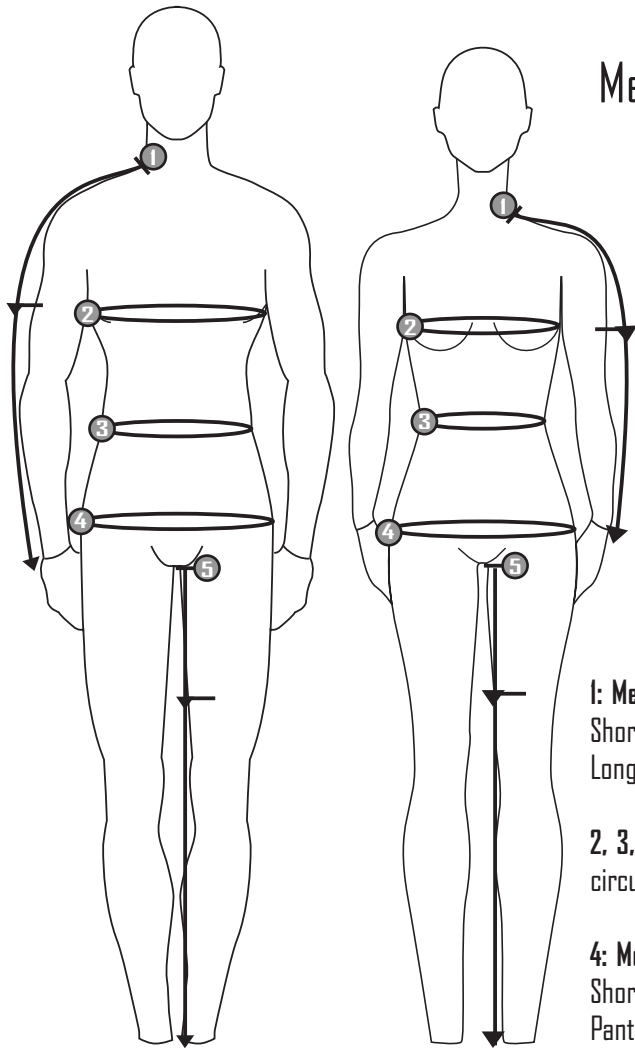
83 Sportswear-USMMA
Race & Club Cut Jersey
High Collar, Concealed Zipper

April 11, 2017



CLUB & RACE CUT JERSEY

Sizing Chart



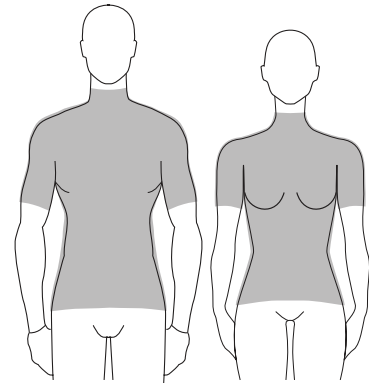
Measurement Guide

- ① Sleeve Length
- ② Chest Measurement
- ③ Waist Measurement
- ④ Hip Measurement
- ⑤ Inseam

1: Measurement Point
 Short Sleeve-neck to Bicep
 Long Sleeve- neck to wrist

2, 3, 4: Measurement Points
 circumference of body

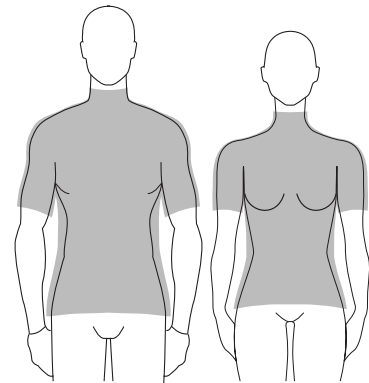
4: Measurement Point-
 Shorts-crotch to thigh
 Pants- crotch to ankle



Fit Guide

Race Cut:

VOmax Race Cut is a pro jersey with a tailored fit. Our Race cut fits closely to the body and is designed to offer a European fit.



Club Cut:

VOmax Club Cut is classic jersey with a relaxed fit. Our Club cut fits loosely to the body and is designed to offer an American fit.

*Womens Specific Apparel Available for all Garments with the exception of Jackets and Vest

Men's / Unisex Sizing Chart

	Chest	Waist	Hip	Inseam Pants	Inseam Shorts	Sleeve Long	Sleeve Short
XS	34-35	28-30	34-36	30	9 1/4	31 1/2	14
SM	36-37	31-32	36-38	31	9 1/2	32	14 1/4
MD	38-39	33-34	38-40	32	9 3/4	32 1/2	14 1/2
LG	40-41	35-36	40-42	33	10	33	14 3/4
XL	42-43	37-38	42-44	34	10 1/4	33 1/2	15
2XL	44-45	39-40	44-46	35	10 1/2	34	15 1/4
3XL	46-47	41-42	46-48	35 1/4	10 3/4	34 1/2	15 1/2
4XL	48-49	43-44	48-50	35 1/2	10 5/8	35 3/4	15 5/8

Women's Sizing Chart

	Chest	Waist	Hip	Inseam Pants	Inseam Shorts	Sleeve Long	Sleeve Short
XS	32-33	24-26	31-33	28	7 1/2	28	11 3/4
SM	34-35	27-29	34-36	28 1/2	7 3/4	28 1/2	12
MD	36-37	30-33	37-39	29	8	29	12 1/4
LG	38-39	34-37	40-42	29 1/2	8 1/4	29 1/2	12 1/2
XL	40-41	38-40	43-45	30	8 1/5	30	12 3/4
2XL	42-43	41-44	46-48	30 1/2	8 3/4	30 1/2	13
3XL	44-45	45-48	49-51	31	9	31	13 1/4
4XL	46-47	49-50	52-54	31 1/4	9 1/8	31 1/4	13 1/8

Fellow Kings Pointer,

My name is Phil Emanuel and I am a Class of '89 graduate. I am an avid cyclist and have designed a USMMA cycling jersey. Over the past two years I placed orders for over 75 jerseys for alumni and family members. All of the feedback from those who ordered has been extremely positive. Due to demand, I am now in the process of coordinating another order. I have attached a file to this email showing the jersey design and a second file with the sizing charts for male and female jerseys. Based upon current interest, I estimate the maximum cost of each jersey to be \$53 for short sleeve or sleeveless jerseys and \$57 for long sleeve jerseys. If our group order exceeds 16 jerseys, the price per jersey will be reduced and if we exceed 25 jerseys, the price will be reduced even more. In either case, I will send any refund along with your jersey(s) when I mail you your order. I have calculated additional costs for me to ship the jerseys at \$4 for one jersey and \$2 for each additional jersey to the same address. I am making no profit on this and am simply trying to create parity with the other academies I see represented while out cycling.

All of the jerseys feature; microfiber material with Airdry Technology, full color digital sublimation, mesh side panels, and 3 rear pockets. Jerseys are available in sizes ranging from XS-4XL with no additional charge for larger sizes.

Examples of payments:

1 short sleeve jersey \$53 plus single item shipping \$4 = \$57

1 long sleeve jersey \$57 plus single item shipping \$4 = \$61

2 short sleeve jerseys \$106 plus shipping two items \$6 = \$112

1 sleeveless jersey \$53 and 1 long sleeve jersey \$57 plus shipping two items \$6 = \$116

If you are interested in ordering a jersey, please submit your order via e-mail to usnr1625@yahoo.com and provide the following information. (example in red)

First Name: Joe
Last Name: Merchant
Street Address: 1 Barney Square
City: Kings Point
State: NY
Zip: 11024
Email: Lost@sea.com
Phone (optional): (987) 654-3210

Quantity: 1
Cut (Club-"relaxed fit" or Race-"more form fitting than Club cut"): Race Cut
Size: XL
Male or Female: Male
Sleeve (Long, Short, Sleeveless): Short Sleeve

If multiple jerseys are being ordered with the same cut, size, male/female and sleeve type, simply identify the number of these same jersey types next to quantity. If you are ordering more than one jersey with different cuts, sizes, male/female, and sleeve types for each, please identify the specifics for each jersey.

(Feel free to simply reply to this e-mail with the requested information provided next to each item above and I will consider that your order. Please DO NOT REPLY ALL)

Payment for your order should be by check and made payable to:
Philip Emanuel

Checks should be mailed to my home address:
22799 Oatlands Grove Place, Ashburn, VA 20148

Shipping time from the company to me is 2-5 weeks from the time the order is placed and I will immediately mail your order to you upon my receipt of the shipment from the company.

My intent is to place the initial order on Monday, January 14th so I will only guarantee orders received by e-mail prior to midnight Saturday, January 12th will be included. I would request that you mail your payment at the time you place your order as I need to provide a deposit on the order. I will still place your order even if I have not received your payment by midnight on January 14th.

If you know any other alumni who may be interested, please feel free to pass this along and have them place their order directly to me.

If you have any questions, please feel free to contact me via this e-mail address or via my cellphone number shown below.

Fraternally,
Phil Emanuel '89
(c) 703-727-5697
usnr1625@yahoo.com